



Buy Right! Manage Right! Sell Right!

"I work with Real Estate Brokers & Agents that are looking to facilitate more sales of income-producing property"

FRANCIS FERNANDO

Francis Fernando

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LONG BIO

Francis Fernando is an eccentrically happy person who credits his accomplishments to always having a positive attitude. He has and continues to smile through his journey as an engineer, business owner, real-estate investor, author and keynote speaker.

Francis bought his first income property in 2003 with no formal training or experience in real estate. By 2006 he started a property management business that grew to operate 500 residential units and represented prestigious clients such as Wells Fargo, California National bank & US Bank.

He is the author of a trademarked book titled *Job + Real Estate - Wealth®* that serves as a guide to creating cashflow by understanding the nuts and bolts of income property – all while maintaining a full-time career.

Today, after selling his property management business, Francis is a sought-after speaker at real estate investing conferences and conducts workshops for real estate brokerages where he shares with his audiences the specific and non-traditional ways build-up a real estate portfolio by buying-right, managing-right and selling-right.

A real estate investor and licensed agent himself, Francis has bought, managed and sold hundreds of multifamily properties for himself and his clients.

Francis is a dad to two incredible sons, a husband, a yogi and fitness & nutrition enthusiast and lives in Buffalo New York.